FOR SALE BY OWNER

BACKUP PLAN



Presented by: BYRON CAMPOS REALTOR™ | The Berlin Group

sick & tired

OF SELLING YOUR HOME COMPLETELY ON YOUR OWN?

THE BEST Alternative to selling your home on your own.

WHAT MY PROGRAMS

include



FLEXIBLE TERMS



SAVE THOUSANDS WITH OUR FLEX COMPENSATION PROGRAM



NO LONG-TERM CONTRACTS



MAXIMUM EXPOSURE TO ALL QUALIFIED BUYERS



FULL MLS LISTING



PROFESSIONAL PHOTOGRAPHY & MARKETING CAMPAIGN

how the programs Work



PROGRAM 1 - THE FSBO MLS

This FSBO MLS Program is a great option for people selling their home on their own that need more exposure to buyers and want expert guidance and transaction coordination.

FEATURES	INCLUDED	
MLS LISTING	YES	
OFFER CONSULTATION	YES	
TRANSACTION & PAPERWORK COORDINATION	YES	
CLOSING & TITLE COORDINATION	YES	
UPFRONT COSTS	\$0	
COST	1% OF SALES PRICE DUE ONLY UPON SUCCESSFUL CLOSING +3% IF ANOTHER AGENT BRINGS BUYER	
OPEN HOUSE MARKETING	YES	
ZILLOW, REALTOR.COM, TRULIA LIS	TING YES	

how the programs Work



PROGRAM 2 - THE FSBO FULL-SERVICE SELLER

This FSBO MLS Program is a great option for people who have tried selling on their own, but are ready to hire a full-time expert to handle the sale for them, but still benefit with all the flexibility of the FSBO programs.

FEATURES	INCLUDED
MLS LISTING	YES
FULL PRICING ANALYSIS & STRATEGY	
PROFESSIONAL PHOTOGRAPHY & 22 MARKETING PLAN	
COORDINATE & PRE-QUALIFY ALL SH	OWINGS YES
OFFER CONSULTATION	YES
WEEKLY MARKETING CONSULTATIO	N YES
TRANSACTION & PAPERWORK COOR	DINATION YES
CLOSING & TITLE COORDINATION	YES
UPFRONT COSTS	\$0
FLEX COMPENSATION	1% OF SALES PRICE DUE AT CLOSING IF YOU FIND THE BUYER.
FLEX COMPENSATION	+3% OF SALES PRICE DUE AT CLOSING IF I FIND THE BUYER
FLEX COMPENSATION	+5% OF SALES PRICE DUE AT CLOSING IF ANOTHER AGENT BRINGS THE BUYER
REAL ESTATE SIGNAGE & LOCKBOX	YES
20+ HRS A WEEK OF PRO-ACTIVE BUYER PROSPECTING	YES
OPEN HOUSE MARKETING	YES
PREMIER ZILLOW, REALTOR.COM, TRULIA LISTING YES	

HOW THE PROGRAMS



ON YOUR OWN VS. WITH OUR FSBO BACKUP PLAN

FEATURES	ON YOUR OWN	PLAN 1	PLAN 2
MLS LISTING	NO	YES	YES
FULL PRICING ANALYSIS & STRATEGY	NO	NO	YES
PROFESSIONAL PHOTOGRAPHY 22-POINT MARKETING PLAN	& NO	NO	YES
COORDINATE & PRE-QUALIFY A SHOWINGS	LL NO	NO	YES
OFFER CONSULTATION	NO	YES	YES
WEEKLY MARKETING CONSULTATION	NO	NO	YES
TRANSACTION & PAPERWORK COORDINATION	NO	YES	YES
CLOSING & TITLE COORDINATI	ON NO	YES	YES
UPFRONT COSTS	\$0	\$0	\$0
FLEX COMPENSATION	\$0	1% OF SALES PRICE, 3% IF ANOTHER AGENT BRINGS A BUYER	1% OF SALES PRICE DUE AT CLOSING IF YOU FIND THE BUYER
FLEX COMPENSATION	\$0	N/A	3% OF SALES PRICE DUE AT CLOSING IF I FIND THE BUYER
FLEX COMPENSATION	\$0	N/A	5% OF SALES PRICE DUE AT CLOSING IF ANOTHER AGENT BRINGS THE BUYER
REAL ESTATE SIGNAGE & LOCK	BOX NO	NO	YES
20+ HRS A WEEK OF PRO-ACTIV BUYER PROSPECTING	VE NO	NO	YES
OPEN HOUSE MARKETING	NO	YES	YES
ZILLOW, REALTOR.COM, TRULI LISTING	A NO	YES	YES
PREMIER ZILLOW, REALTOR.CO TRULIA LISTING	om, no	NO	YES

BYRON **E** CAMPOS

MY STORY!

WITH OVER 10 YEARS OF SALES EXPERIENCE AND CLOSING MILLIONS OF DOLLARS IN TRANSACTIONS, MY APPROACH IS TO PROVIDE CLIENTS WITH THE ULTIMATE COMMITMENT AND ENSURE I SURPASS THEIR EXPECTATIONS. I ACCOMPLISH THIS BY LEVERAGING MY EXPERTISE, NETWORK AND A DASH OF CREATIVE MARKETING.

